Atal Bihari Vajpayee Vishwavidyalaya, Bilaspur (C.G.)



Scheme and Syllabus

of

M. Com. (Commerce)

Program Code: MCOMCOMR103

Semester system for affiliated college (As per LOCF and credit system)

w.e.f. 2023-2024

(As approved by AC and EC meetings held on 16.08.2023 and 18.04.2023 respectively)



Scheme of M.Com under Semester System Program Code: MCOMR103

Semester	Course Code	Program Code Subject Name			edit		Total		Marks		
			I	, ,	r	P	Credit	ESE	IA		
•	COMR101	Managerial Economics	3	+		-	4	100			Mir
	COMR102	Advanced Accounting	3		-	_	 4	80	20		36
	COMR103	Management Accounting		+	-	_		80	20	100	Total Max Min 100 36 100 36 100 36 100 36 00 36 00 36 00 36 00 36 00 36 00 36
First	COMR104	Statistical Analysis	3	1		-	4	80	20	100	36
	COMRIU4		3	1	-	-	4	80	20	100	126
	COMR105	Human Resource Management	3	1	-		4	80	20	100	+
		Subtotal	15	5	+-	-	20				
	COMR201	Business Economics	3	$\frac{3}{1}$	+-	+	4	80	- 20	500	
	COMR202	Managerial Concept and		+-	-				20	100	36
-	COMR202	Organizational Behavior	3	1	-		4	80	20	100	36
second	COMR203	Accounting for Managerial Decisions	3	1	-	\parallel	4	80	20	100	36
	COMR204	Advanced Statistics	3	1		+	1	80			
	COMR205	Business law			<u> </u>	-	4	80	20	100	36
	,	Crib4c4.1	3	1	-		4	80	20	100	36
		DUDUCAL	15	5	_	2	20	-	-	500	



M.Com **Programme Code-MCOMR103**

		Part A: Introduction			
	Program: M.Com.	Semester: I	Year: I	w.e.f.:2023-2024	
1.	Course Code	se Code COMR 101			
2.	Course Title	MANAGERIAL ECONOMICS			
3.	Course Type		THEORY		
4.	Pre-requisite (if any)				
5.	Outcomes (CLO)	 At the end of this course, the students will be able to: Develops managerial, perspective to economics fundamental as aids to decision making under given environment constraints Provide knowledge about real life applications of different economics theories. Acquaint students with the basic principles of micro and macro economics for developing the understanding of theory of the firm, markets. the macro environment, which would help them in managerial decision making processes. To provide an understanding of economic principles related to business planning and decision-making 			
6.	Credit Value				
7.	Total Marks	Internal Marks: 20 External Marks: 80	Min 1	Passing Marks:36	

Part B: Content of the Course				
Unit	Topics	Total Hours		
I.	Nature and Scope of Managerial Economics: Objective of a firm, Managerial Economist's role and responsibilities.	12		
П.	Utility theory, Opportunity cost principle, Discounting principle, Equi-marginal principle.	12		
III.	Demand Analysis: Individual and Market demand functions Law of demand; determinants of demand; Elasticity of demand- its meaning and importance. Price elasticity, Income elasticity and Cross elasticity using elasticity in managerial decisions.	12		
IV.	Theory of consumer Choice: Cardinal utility approach, indifference approach, reveled preference and theory of consumer choice under risk; Demand forecasting technique.			
V.	Production Theory: Production function-production with one and two variable inputs. Stages of production, Economics of Scale, Estimation of production function.			



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Part C - Learning Resource

Text Books, Reference Books, E-Resources

Text Books, Reference Books:

A Study of Managerial Economics, Dr. D.M. Mithani, Himalaya Publishing House, New Delhi
 Managerial Economics, R. Cauvery, U.K. Sudha Nayak, M. Girija &R. Meenakshi, S. Chand Publishing,

3. Managerial Economics, D.N. Dwivedi, Vikas Publishing Pvt. Ltd. Noida UP

4. Managerial Economics: Economic Tools for Todays Decision Makers, Paul G. Keat, Philip K. Young, Steve Erfle, Sreehatha Banerjee, Pearson India Education Service Pvt. Ltd. Noida UP

5. प्रबंधकीय अर्थशास्त्र, डॉ. शर्मा, केजरीवाल, अग्रवाल, साहित्य भवन पब्लिकेशन्स आगरा, उत्तर प्रदेश 6. प्रबंधकीय अर्थशास्त्र, डॉ. सिन्हा एवं पाठक, एसबीपीडी पब्लिशिंग हाऊस, आगरा, उत्तर प्रदेश 7. प्रबंधकीय अर्थशास्त्र, सिंह, चौधरी एवं शर्मा, आरबीडी पब्लिशिंग हाऊस, जयपुर राजस्थान

E-Resources:

1. https://e pg inflibnet.ac.in

S.N.	Name	Post	Signature
1.	Dr. Sudhir Sharma	Chairman	01.8.13
2.	Prof. Rajkumar Acharya	Subject Expert	
3.	Dr. K.K. Agrawal	Subject Expert	
4.	Shri Tikaram Kashyap	Member	
5.	Shri K.S. Pusham	Member	
6.	Shri Jeevan Prabhakar	Member	
7.	Dr. Pooja Panday	Member	Provoley
8.	Dr. Sharad Kumar Dewangan	Member	Sklavangan 01108/2023



Par	t A: Introduction					
Pr	ogram: M.Com.	Semester: I	Year	:I	w.e.f.:2023-2024	
1.	Course Code		CON	IR 102		
2.	Course Title	ADVANCE ACCOUNTING				
3.	Course Type		TH	EORY		
4.	Pre-requisite					
	(if any)					
5.	Course Learning.	At the end of this course, the	students wi	ll be able	e to:	
	Outcomes (CLO)	1. To understand accounting issues of Shares and Debentures.				
		2. Practices such as mainten	ance of com	pany acc	ounts.	
		3. Prepare of Amalgamation & Handling accounting adjustments.				
		4. This course aims at imparting advance knowledge about the principles and methods of auditing and their applications				
6.	Credit Value					
7.	Total Marks	Internal Marks: 20		Min Pa	assing Marks:36	
		External Marks: 80				

	Part B: Content of the Course						
Unit	Topics	Total Hours					
I.	Accounting for issue, Forfeited and redemption of share and debentures.	12					
II.	Final Accounts and financial statements of companies.	12					
III.	Accounting issues relative of amalgamation and reconstruction of companies.	12					
IV.	Valuation of Share and Goodwill.	12					
V.	Accounts relating to Liquidation of Companies.	12					



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Part C - Learning Resource

Text Books, Reference Books, E-Resources

Text Books, Reference Books:

- 1. Advanced Accountancy, K.S. Raman, M.A. Arulanandam Himalaya Publishing House, New Delhi
- 2. Advanced Accounts, M.C. Shukla, T.S. Grewal, S.C. Gupta, S. Chand Publishing, New Delhi
- 3. Advanced Accountancy, S.N. Maheshwari, Vikas Publishing Pvt. Ltd. Noida UP
- 4. Corporate Accounting, V. Rajasekran, R. Lalitha, Marketing Research
- 5. एडवांस्ड एकाउटिंग, डॉ. एस.एम. शुक्ला एवं डॉ. के.एल गुप्ता, साहित्य भवन पब्लिकेशन्स आगरा, उत्तर प्रदेश
- 6. उच्चतर वूहत लेखांकन, डॉ. करीम, खनूजा, मेहता, एसबीपीडी पब्लिशिंग हाऊस, आगरा, उत्तर प्रदेश
- 7. वित्तीय एवं निगमीय लेखांकन, डॉ. एस.के. सिंह, , आरबीपीडी पब्लिकेशन्स आगरा, उत्तर प्रदेश

E-Resources:

1. https://e pg inflibnet.ac.in

Members Board of Studies-

S.N.	Name	Post	Signature
1.	Dr. Sudhir Sharma	Chairman	will a son
2.	Prof. Rajkumar Acharya	Subject Expert	
3.	Dr. K.K. Agrawal	Subject Expert	
4.	Shri Tikaram Kashyap	Member	,
5.	Shri K.S. Pusham	Member	
6.	Shri Jeevan Prabhakar	Member	
7.	Dr. Pooja Panday	Member	Prondry

Dr Sharad Kumar Dewangan Member

SKRMangan 01/08/2023



Part	A: Introduction	n				
Prog	Program:M.Com Ser		nester: I	Year: I		w.e.f.:2023-2024
1.	Course Cod	e		COMR 103		
2.	Course Titl	e		PAPER-III MANAGE	EMENT AC	CCOUNTING
3.	Course Type	е		TH	EORY	
4.	Pre-requisi	te (if any)				
5.	Course Lear	_	At the end of th	is course, the students	will be able	to:
Outcomes (CLO)			concept, tool 2. To equip the enable them Business Situ 3. Enable stude purpose of m	s and techniques for made students with the kround to take control by unations. In the acquire knowled anagerial planning, control is to enable students.	anagerial denowledge Nusing Finar ge of concuttrol and de	Management Accounting and neial Information in various epts, methods and techniques
6.	Credit Valu	e				
7.	Total Mark	S	Internal Mar	ks: 20	Min Passi	ing Marks:36
			External Mar	ks: 80		

	Part B: Content of the Course				
Unit	Topics	Total Hours			
I	Introduction of Accounting: Management Accounting as a area accounting: Objectives, nature and scope of management accounting techniques of management accounting, difference between financial accounting, cost accounting and management accounting. Management accounting and Managerial accountant's position. Roleand responsibilities.	12			
II	Accounting Plan and Responsibility Centres: Meaning and significance of responsibility accounting: Responsibility centres-cost centre, profit centre and investment centre, problems in transfer pricing. Objective and determinants of responsibility centres.	10			
III	Budgeting: Definition of Budget; Essentials of budgeting: Types of budgets functional, master etc. Fixed and flexible budget, Budgetary control. Zero-base budgeting: Performance budgeting.	12			
IV	Standard Costing and Variance Analysis: Standard costing as a controltechnique; setting of standards and their revision; Variance andanalysis-meaning and importance; Kind of Variances and their uses-material, labour and overhead variances; Disposal, of variances; Relevance of variance analysis to budgeting and standard costing.	12			
V	Marginal Costing: Concept of marginal cost; Marginal costing and absorption, costing, Cost-volume-profit analysis.	12			



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Website: www.bilaspuruniversity.ac.in

Part C - Learning Resource

Text Books, Reference Books, E-Resources

Text Books, Reference Books:

- 1. Management Accounting, Dr. M. Wilson, Himalaya Publishing House, New Delhi
- 2. Management Accounting, RNS Pillai & Bagavathi, S. Chand Publishing, New Delhi
- 3. Management Accounting, IM Panday, Vikas Publishing Pvt. Ltd. Noida UP
- 4. Advanced Management Accounting, Robert S Kaplan & Anthony A Atkinson, Pearson India Education Service Pvt. Ltd. Noida UP
- 5. प्रबंधकीय निर्णय हेतु लेखांकन, डॉ. के.एल गुप्ता, साहित्य भवन पब्लिकेशन्स आगरा, उत्तर प्रदेश
- 6. प्रबंधकीय लेखाविधि, डॉ. अग्रवाल एवं मेहता, एसबीपीडी पब्लिशिंग हाऊस, आगरा, उत्तर प्रदेश
- 7. प्रबंधकीय लेखांकन , डॉ. जितेन्द्र सोनार, आरबीपीडी पब्लिकेशन्स आगरा, उत्तर प्रदेश
- 8. प्रबंधकीय लेखांकन, अग्रवाल, अग्रवाल, शर्मा, आरबीडी पब्लिशिंग हाऊस, जयपुर राजस्थान

E-Resources:

1. https://e pg inflibnet.ac.in

S.N.	Name	Post	Signature
1.	Dr. Sudhir Sharma	Chairman	28.8.2
2.	Prof. Rajkumar Acharya	Subject Expert	
3.	Dr. K.K. Agrawal	Subject Expert	
4.	Shri Tikaram Kashyap	Member	
5.	Shri K.S. Pusham	Member	
6.	Shri Jeevan Prabhakar	Member	
7.	Dr. Pooja Panday	Member	Pandustr?
8.	Dr. Sharad Kumar Dewangan	Member	SKMangan 0110 812023



Par	t A: Introduction						
Prog	gram:M.Com	Semester: I	Year: I		w.e.f.:2023-2024		
1.	Course Code		COMR 104				
2.	Course Title		PAPER-IV STAT		JAI VCIC		
3.	Course Type			EORY	ALISIS		
4.	Pre-requisite (if an	ny)		LONI			
5.	Course Learning. Outcomes (CLO)	2. To make the Operation Relife business 3. This paper techniques for learning advantation of the Applicable to the Appl	 At the end of this course, the students will be able to learn the application of statistical tools and techniques for decision making. To make the students learn the application of Statistical Analysis and Operation Research (Quantitative Technique) that can be applied in the real life business situation for decision-making This paper is to equip students with some of the important statistical techniques for managerial decision making and to provide ground for learning advanced analytical tools used in research. It enables the students to gain understanding of statistical techniques as are applicable to business This paper is to acquaint students with the principles of statistics so that they should be able to use various statistical tools for the analysis of economic 				
6.	Credit Value						
7.	Total Marks	Internal Mark		Min Passing	g Marks:36		
		External Marl	KS: ðU				

Part B:	Part B: Content of the Course				
Unit	Topics	Total Hours			
I	Statistics- Definition, characteristics. Scope and Nature, Functions. Limitations. Distrust and misuse importance & Statistical Investigations. Classification & Tabulation.	12			
II	Data Sources: Primary and Secondary, Primary data collection techniques, Schedule Questionnaire and interviews & Sources of secondary data.	12			
III	Dispersion, Co-efficient of variance and Skewness, correlation-Karl- Pearson's and Spearman's ranking method and Regression analysis. Two variables case.	12			
IV	Probability Theory: Probability Classical, relative and subjective probability. Addition and Multiplication probability models- conditional probability and Baye's Theorem.	12			
V	Graphical and diagrammatic presentation of Data.	12			

Part C - Learning Resource	
Text Books, Reference Books, E-Resources	
Text Books, Reference Books:	
1. Business Statistics, SC Gupta & Mrs Indira Gupta, Himalaya Publishing House, New Delhi	



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2. Business Statistics, JK Sharma, Vikas Publishing Pvt. Ltd. Noida UP

- 3. Statistics for Managers, Devid M Levine, Devid F Stephan & Kathryn A szabat, Pearson India Education Service Pvt. Ltd. Noida UP
- 4. सांख्यिकीय विश्लेषण, डॉ. शुक्ला एवं सहाय, साहित्य भवन पब्लिकेशन्स आगरा, उत्तर प्रदेश
- 5. सांख्यिकीय विश्लेषण, डॉ. बी एन गुप्ता, एसबीपीडी पब्लिशिंग हाऊस, आगरा, उत्तर प्रदेश
- 6. सांख्यिकी, डॉ. सिन्हा एवं गुप्ता, आरबीपीडी पब्लिकेशन्स आगरा, उत्तर प्रदेश
- 7. सांख्यिकी, एसपी. सिंह, एस चांद पब्लिशिंग, नई दिल्ली

E-Resources:

8- https://e pg inflibnet.ac.in

S.N.	Name	Post	Signature
1.	Dr. Sudhir Sharma	Chairman	ag. 8'23
2.	Prof. Rajkumar Acharya	Subject Expert	
3.	Dr. K.K. Agrawal	Subject Expert	
4.	Shri Tikaram Kashyap	Member	
5.	Shri K.S. Pusham	Member	
6.	Shri Jeevan Prabhakar	Member	
7.	Dr. Pooja Panday	Member	Plandry (18/2)
8.	Dr. Sharad Kumar Dewangan	Member	Sklewangan 01/08/2023



Par	t A: Introduction				
Pro	gram:M.Com	Semester: I	Year: I		w o f .2022 2024
1.	Course Code			MR 105	w.e.f.:2023-2024
2.	Course Title		PAPER- V Human Resource Management		
3.	Course Type		THEORY		
4.	Pre-requisite (if an	y)	THEORY		
5.	Course Learning. Outcomes (CLO)	1. The course resources and 2. This course Resource Ma 3. The course practices of students under organization 4. Learning of the resource of the course of t	 At the end of this course, the students will be able to: The course is to enable learners to understand the importance of hum resources and their effective management in organisations. This course is to make students familiar with the aspects of Hum Resource Management. The course is to make student aware of the concepts, techniques a practices of human resource development. This course intends to ma students understand the applicability of these principles and techniques in organization Learning of the paper is to enable the students to familiarize with the ma aspects of human resource management and apply it at organisational level 		the importance of human nisations. h the aspects of Human concepts, techniques and course intends to make ciples and techniques in an familiarize with the main
6.	Credit Value	•	and apply it at organisational level.		
7.	Total Marks	Internal Mark External Mark		Min Passing	Marks:36

Part B:	Content of the Course	
Unit	Topics	Total Hours
I	Human Resource Management: Concept, objectives, scope, functions, importance, Human Resource Planning: Meaning, Objectives, process, limitations, importance, responsibility for human resource planning.	
II	Recruitment and Selection: Meaning, sources of recruitment, selection process, induction.	12
III	Training and Development: Meaning, identification of training and development needs, method soft training and development, evaluation of training and development programmes, significance of training and development, career development.	12
IV	Performance appraisal: Meaning, process, methods, limitations, importance, internal mobility, employee separation.	12
V	Wage and Salary Administration: Concept, objectives, factors influencing wage and salary administration. Job evaluation: meaning, principles, methods, limitations, importance, Systems of payment: Time rate system, piece rate system, Incentive payments. Fringe benefits, Executive compensation.	12

Part C - Learning Resource
Text Books, Reference Books, E-Resources
Text Books, Reference Books:
1. Human Resource Management, Dr. Ravindranath Bedi Himalaya Publishing House, New Delhi
2. Human Resource Management, RS Dwivedi, Vikas Publishing Pvt. Ltd. Noida UP



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- 3. Human Resource Management, Pravin Durai, Pearson India Education Service Pvt. Ltd. Noida UP
- 4. Human Resource Management, SS Khann, S. Chand Publishing, New Delhi
- 5. Human Resource Management, Agrawal & Fauzdar, SBPD Publishing House, Agra UP
- 6. मानव संसाधन प्रबंध, डॉ. चतुर्भुज मामोरिया, कामेश्वर पंडित एवं प्रीति रैना, साहित्य भवन पब्लिकेशन्स आगरा,
- 7. मानव संसाधन प्रबंध, डॉ. शर्मा एवं अग्रवाल, एसबीपीडी पब्लिकेशन्स आगरा, उत्तर प्रदेश
- मानव संसाधन प्रबंध, शर्मा, सुराणा एवं शर्मा, आरबीपीडी पब्लिकेशन्स आगरा, उत्तर प्रदेश

E-Resources:

1. https://e pg inflibnet.ac.in

S.N.	Name	Post	Signature
1.	Dr. Sudhir Sharma	Chairman	and sing
2.	Prof. Rajkumar Acharya	Subject Expert	
3.	Dr. K.K. Agrawal	Subject Expert	
4.	Shri Tikaram Kashyap	Member	
5.	Shri K.S. Pusham	Member	
6.	Shri Jeevan Prabhakar	Member	
7.	Dr. Pooja Panday	Member	Product 8/23
8.	Dr. Sharad Kumar Dewangan	Member	Sklusangan 01/08/2023



अटल बिहारी वाजपेयी विश्वविद्यालय, बिलासपुर (छ.ग.) कोनी पुलिस थाना के सामने, बिलासपुर-रतनपुरमार्ग, कोनी, बिलासपुर (छ.ग.) 495009

Website: www.bilaspuruniversity.ac.in

Part	t A: Introduction				
Prog		nester: II	Year: I	w.e.f.:2023-2024	
1.	Course Code		CO	MR 201	
2.	Course Title	PAPER-1 BUSINESS ECONOMICS			
3.	Course Type		THEORY		
4.	Pre-requisite (if any)				
5.	Course Learning. Outcomes (CLO)	1. This course	At the end of this course, the students will be able to: 1. This course is meant to acquaint the students with the principles of Business Economics as are applicable in business.		
		2. Learns of this course is to develop ability to apply the concepts, tools and techniques of Economics in analyzing and interpreting business decisions.			
6.	Credit Value	-			
7.	Total Marks	Internal Mar External Mar		Min Passing Marks:36	

Part B:	Content of the Course	
Unit	Topics	Total Hours
I	Central problem of an economy. Law of variable proportions. Cost and Revenue Analysis.	12
II	Price Determination under Different Market Conditions: Characteristic of different market structures; Price determination an firm's equilibrium in Shortrun and Long-run under perfect competition, monopolistic competition, monopoly.	
III	Pricing Practices: Methods of price determination in practice, pricing of multiple products; price discrimination: International price discrimination and dumping: Transfer pricing.	12
IV	Business Cycles, Nature and phases of Business Cycle, Theories ofbusiness Cycles, monetary, Innovation, Cobwed, Samuelson and Hickstheories.	12
V	Inflation: Definition, characteristics and types; Inflation in terms of demand-pull and Cost-push factors; Effect of Inflation.	12

Part C - Learning Resource

Text Books, Reference Books, E-Resources

Text Books, Reference Books:

- 1. Fundamentals of Business Economics, M. John Kennedy, Himalaya Publication House Pvt. Ltd. New Delhi
- 2. Business Economics H.L. Ahuja, S Chand Publishing, New Delhi
- 3. Managerial Economics, D.N. Dwivedi, Vikash Publishing House Pvt. Ltd. Noyda U.P.



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4. A Test Book of Economics Theory, Alfred W. Stonier, Douglas C. Hague. Pearson India Education Service Pvt. Ltd. Noyda.

- 5. प्रबंधकीय अर्थशास्त्र, डॉ. शर्मा, केजरीवाल, अग्रवाल, साहित्य भवन पब्लिकेशन आगरा।
- 6. व्यावसायिक अर्थशास्त्र, वी.सी. सिन्हा, एसबीपीडी पब्लिशिंग हाउस आगरा।
- 7. व्यावसायिक अर्थशास्त्र, अग्रवाल, अग्रवाल, सक्सेना, गुप्ता, आरबीडी, पब्लिशिंग हाउस, जयपुर राजस्थान।
- व्यावसायिक अर्थशास्त्र, अनुपम अग्रवाल, एसबीपीडी पब्लिकेशन्स, आगरा।

E-Resources:

1. https://e pg inflibnet.ac.in

S.N.	Name	Post	Signature
1.	Dr. Sudhir Sharma	Chairman	m/s.m
2.	Prof. Rajkumar Acharya	Subject Expert	
3.	Dr. K.K. Agrawal	Subject Expert	
4.	Shri Tikaram Kashyap	Member	
5.	Shri K.S. Pusham	Member	
6.	Shri Jeevan Prabhakar	Member	
7.	Dr. Pooja Panday	Member	Provdey
8.	Dr. Sharad Kumar Dewangan	Member	Skluvangan 01/08/2023



Part	t A: Introduction				
Program:M.Com Semester: II Year: I w.e.f :2023-2024					w.e.f.:2023-2024
1.	Course Code		COMR 202		
2.	Course Title	Paper-Il	Paper-II Management Concept and Organisational Behaviour		
3.	Course Type		THEORY		
4.	Pre-requisite (if any)		AMDONI		
5.	Course Learning. Outcomes (CLO)	 To develop to management, acquaint and and group be organization. This course perception with the perception with the perception and the perception are perception and the perception and the perception are perception are perception and the perception are perception are perception and the perception are percepti	At the end of this course, the students will be able to: 1. To develop theoretical and practical understanding of different components of management, individual and group behaviour in organizational setting. And to acquaint and familiarize the students with the different fundamentals of individual and group behaviour at work place so as to improve the effectiveness of an organization. 2. This course aims at imparting knowledge about human-being behaviour and perception with respect to business organisation. 3. This course is to create an in-depth understanding of the concept of organisational behavior and analyze the complexities of human behavior in an organisation at individual, interpersonal, group and organisational level.		
6.	Credit Value	, , , , , , , , , , , , , , , , , , , ,			
7.	Total Marks	Internal Mari		Min Passir	ng Marks:36
		External Mar	KS: 8U		

Part B:	Content of the Course	
Unit	Topics	Total Hours
I	School of Management Thought: Scientific, process, human behaviour and social system school; decision theory school; Quantitative & system school; Contingency theory of Management; Function of manager.	12
II	Managerial Function:- Planning- Concept, significance, types, Organizing-concept, principles of authority, types of organizations, authority responsibility, power, delegation, decentralization.	12
III	Staffing:- Directing: Coordinating, Control- nature process and techniques Motivation: Process of motivation, Theories of motivation-need hierarchy theory X and Y, two factors Alderfer's ERG theory, McCleland's learned need theory, Victory Vroom;s expectancy theory, Stacy Adams equity theory	12
IV	Organizational Behaviour: Concept and significance; Relationship between management and organization behaviour; Emergence and ethical perspective; Attitude, Perception Learning Personality Transactional analysis. Leadership: Concept, Leadership styles, Theories-trait theory behavioural theory, Fielder's contingency theory, Harsey and Blacchanrd's situational theory, Managerial grid, Likert;s four system of leadership.	12
V	Organization Conflict: Dynamics and management, Sources, patterns, Levels and types of conflict, Traditional and modern approaches to conflict' Functional and dysfunctional organizational conflict, Resolution of conflict. Interpersonal and Organizational communication:- Concept of two-way communication: Communication process, Barriers to effective Communication. Types of Organizational communication, Improving communication, Transactional analysis in communication.	12

rant C - Learning Resource	<u> Part C - Learning Resou</u>	rce
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Text Books, Reference Books, E-Resources

Text Books, Reference Books:

- 1. Management and Organisational Behavior Dr. P Subba Rav Himalaya Publishing House, New Delhi
- 2. Principles and Practice and management, Partho S Sengupta, Vikas Publishing Pvt. Ltd. Noida UP
- 3. Organisational Behaviour, Kavita Singh Vikas Publishing Pvt. Ltd. Noida UP
- 4. Management of organizational Behavior, Paul Hersey, Kenneth H. Balanchand, Dewey E. Johnson Pearson India Education Service Pvt. Ltd. Noida UP
- 5. Organisational Behaviour,, SS Khann, S. Chand Publishing, New Delhi
- 6. प्रबंध एवं संगठनात्म व्यवहार, डॉ. पी एन यादव, साहित्य भवन पब्लिकेशन्स आगरा, उत्तर प्रदेश
- 7. प्रबंध की अवधारणा, अग्रवाल एवं अग्रवाल, एसबीपीडी पब्लिकेशन्स आगरा, उत्तर प्रदेश
- 8. संगठनात्मक व्यवहार, प्रो. आर.सी. अग्रवाल, एसबीपीडी पब्लिकेशन्स आगरा, उत्तर प्रदेश
- 9. प्रबंधकीय अवधारणा एवं संगठनात्मक व्यवहार, संजय गुप्ता, एसबीपीडी, पब्लिकेशन्स आगरा, उत्तर प्रदेश

E-Resources:

1. https://e pg inflibnet.ac.in

S.N.	Name	Post	Signature
1.	Dr. Sudhir Sharma	Chairman	an (8:27)
2.	Prof. Rajkumar Acharya	Subject Expert	
3.	Dr. K.K. Agrawal	Subject Expert	
4.	Shri Tikaram Kashyap	Member	
5.	Shri K.S. Pusham	Member	
6.	Shri Jeevan Prabhakar	Member	
7.	Dr. Pooja Panday	Member	Phendey
8.	Dr. Sharad Kumar Dewangan	Member	SKlowangon 01/08/2023



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Part	t A: Introduction				
Prog	Program: M.Com Semester: II Year: I wef: 2023-2024				
1.	Course Code		Year: 1 w.e.f.:2023-2024 COMR 203		
2.	Course Title		Paper-III Accounting		wiel Desisters
3.	Course Type		TH	IEORY	erial Decisions
4.	Pre-requisite (if any)			EORI	
5.	Course Learning. Outcomes (CLO)	At the end of this course, the students will be acquaint:			
		1. With the a decisions.	eccounting concept,	Tools and	techniques for managerial
		2. To equip the students with the knowledge of managerial accounting works and enable them to take decision and control by using Financial Information in various Business Situations.			
6.	Credit Value				
7.	Total Marks	Internal Mar		Min Passir	ng Marks:36
		External Mar	ks: 80		

Part B:	Part B: Content of the Course				
Unit	Topics	Total Hours			
I	Break-even-analysis; Assumptions and practical applications of break- even-analysis; Decisions regarding sales-mix, make or buy decisions and discontinuation of product line etc.	12			
II	Analysing financial statements Method objects and ratio analysis.	12			
III	Cash flow analysis and Found flow analysis	12			
IV	Contemporary issues in Management Accounting: Value chain analysis; Activity bases costing Quality costing, Target and life cyclecosting.	12			
V	Reporting to management: Objectives of reporting, reporting needs at different managerial levels: Types of report, "modes of reporting: reporting at different levels of management.	12			

Part C - Learning Resource

Text Books, Reference Books, E-Resources

Text Books, Reference Books:

- 2. Management Accounting Dr. R Jay Chandran, Himalaya Publishing House, New Delhi
- 3. Management Accounting IM Panday, Vikas Publishing Pvt. Ltd. Noida UP
- 4. Advanced Management Accounting, Robert S. Kaplan, Andhony A. Atkinson Pearson India Education Service Pvt. Ltd. Noida UP



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- 5. Management Accounting, RNS Pillai & Bhagvathi, S. Chand Publishing, New Delhi
- 6. प्रबंधकीय निर्णयों हेतु लेखांकन, डॉ. के.एल. गुप्ता, साहित्य भवन पब्लिकेशन्स आगरा, उत्तर प्रदेश
- 7. प्रबंधकीय निर्णायों हेतु लेखांकन, अग्रवाल एवं मेहता, एसबीपीडी पब्लिकेशन्स आगरा, उत्तर प्रदेश
- 8. प्रबंधकीय लेखांकन, अग्रवाल, अग्रवाल एवं शर्मा, आरबीडी पब्लिशिंग हाउस जयपुर राजस्थान।
- 9. प्रबंधकीय निर्णयों हेतु लेखांकन, डॉ. जितेन्द्र सोनार, एसबीपीडी पब्लिकेशन्स आगरा उत्तर प्रदेश।

E-Resources:

1. https://e pg inflibnet.ac.in

S.N.	Name	Post	Signature
1.	Dr. Sudhir Sharma	Chairman	2001.823
2.	Prof. Rajkumar Acharya	Subject Expert	
3.	Dr. K.K. Agrawal	Subject Expert	
4.	Shri Tikaram Kashyap	Member	
5.	Shri K.S. Pusham	Member	
6.	Shri Jeevan Prabhakar	Member	
7.	Dr. Pooja Panday	Member	Pardy.
8.	Dr. Sharad Kumar Dewangan	Member	Sklewangan 01/08/2023



Par	Part A: Introduction					
Pro	gram:M.Com S	emester: II	Year: I		w.e.f.:2023-2024	
1.	Course Code		COMR 204			
2.	Course Title			NCE STATISTIC	70	
3.	Course Type			EORY	_6	
4.	Pre-requisite (if any	<i>y</i>)		LOKI		
5.	Course Learning. Outcomes (CLO)	At the end of the	At the end of this course, the students will be able to:			
·			Learn the application of statistical tool and techniques for design making. This paper is to acquoint students with the interest of the state of the st			
		3. Able to use	2. This paper is to acquaint students with business future plan of the current data.3. Able to use Various statistical tools for the Analysis of economic and business data.			
6.	Credit Value			,		
7.	Total Marks	Internal Marl External Mar		Min Passing Ma	rks:36	

	Part B: Content of the Course				
Unit	Topics	Total Hours			
Ι	Statistical Decision Theory: Decision environment, Expected profit under uncertainty and assigning probabilities and utility theory.	12			
II	Sampling method. Chi-Square test and goodness of fit, Test of Hypothesis.	12			
III	Association of Attributes (Two Attributes) consistency of data, measurement of Association of Attributes- Percentage method, Co- efficient of Association.	12			
IV	Statistical Quality Control: causes of variations in quality characteristics. Quality control charts-purpose and logic, Process undercontrol and out of control, warning limits, control charts for attributes-fraction, defectives and number of defects. Acceptance sampling.	12			
V	Interpolation and Extrapolation- Parabolic, Binomial, Newton and Langrange method.	12			

Part C - Learning Resource
Text Books, Reference Books, E-Resources
Text Books, Reference Books:
1. Fundamentals of Statistics, SC Gupta, Himalaya Publishing House, New Delhi



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- 2. An Introdunction to Statistical Methods, CB Gupta, Vijay Gupta, Vikas Publishing Pvt. Ltd. Noida UP
- 3. Statistics for Managers David M Levine, David F. Stephan, Kethran A Szabat, Pearson India Education Service Pvt. Ltd. Noida UP
- 4. सांख्यिकी एसपी सिंह, एस चांद पब्लिशिंग नई दिल्ली
- 5. सांख्यिकीय विश्लेषण, डॉ. शुक्ला एवं सहाय, साहित्य भवन पब्लिकेशन्स आगरा, उत्तर प्रदेश
- 6. सांख्यिकीय विश्लेषण, डॉ. बीएन गुप्ता, एसबीपीडी पब्लिकेशन्स आगरा, उत्तर प्रदेश
- 7. उच्चतर सांख्यिकीय डॉ. आलोक गुप्ता, एसबीपीडी पब्लिकेशन्स आगरा, उत्तर प्रदेश

E-Resources:

1. https://e pg inflibnet.ac.in

S.N.	Name	Post	Signature
1.	Dr. Sudhir Sharma	Chairman	208/8/20
2.	Prof. Rajkumar Acharya	Subject Expert	
3.	Dr. K.K. Agrawal	Subject Expert	
4.	Shri Tikaram Kashyap	Member	
5.	Shri K.S. Pusham	Member	
6.	Shri Jeevan Prabhakar	Member	
7.	Dr. Pooja Panday	Member	Gady.
8.	Dr. Sharad Kumar Dewangan	Member	Sk/200019011 01/08/2013



Part	Part A: Introduction				
Prog		nester: II	Year: I	w.e.f.:2023-2024	
1.	Course Code		CO	MR 205	
2.	Course Title		Paper-V B	Business Laws	
3.	Course Type			EORY	
4.	Pre-requisite (if any)		A CONTRACTOR OF THE PARTY OF TH		
5.	Course Learning. Outcomes (CLO)	At the end of this course, the students will have: 1. Knowledge of relevant provision of various laws influencing business operations. 2. To impart basic knowledge of the important business laws relevant for conduct of general business activities in physical and virtual spaces along with relevant case laws. 3. The objective of this course is to provide a brief idea about the framework of business laws applicable to business sections.			
6.	Credit Value				
7.	Total Marks	Internal Marl	ks: 20	Min Passing Marks:36	
		External Mar	ks: 80		

Part B: Content of the Course				
Unit	Topics	Total Hours		
I	SEBI Act 1992: Organisation and objectives of SEBI. Function and Role of SEBI Rights and Power of SEBI.	12		
II	MRTP Act 1969: Monopolistic Trade practice, Meaning, essentials, Restrictive Trade- Practices Meaning, Unfair trade practice, MRTP commission offences and penalties.	12		
III	Consumer Protection Act 1986: Needs of Act. Rights of consumers, objectives of Act. Grievance redressed Machinery. District Forum.State Commission National Commission.	12		
IV	FEMA Act 1999 Objectives; Regulation and Management of FEMA. Penalties Appeal.	12		
V	WH.O. Brief History of WHO, Objectives and Functions, organization, W.H.O. and India, Regional groupings, anti-dumping duties and other NIBS, Doha declaration, Dispute settlement, TRIP, TRIMPS and GATS.	12		

Part C - Learning Resource
Text Books, Reference Books, E-Resources
Text Books, Reference Books:
1. Bussiness Law T.M. Josef Himalaya Publishing House, New Delhi
2. Koutsyiannis, A., Modern Microeconomics, McMillan Press Ltd.



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- 3. निगमीय नियमन रूपरेखा, डॉ. जी.के. वार्ष्णेय एवं सहाय, साहित्य भवन पब्लिकेशन्स आगरा, उत्तर प्रदेश
- 4. व्यवसायिक सन्नियम, प्रो आरसी अग्रवाल, एसबीपीडी पब्लिकेशन्स आगरा, उत्तर प्रदेश
- 5. व्यवसायिक सन्नियम, माथुर सक्सेना, वीनाणी, आरबीडी पब्लिशिंग हाउस जयपुर, राजस्थान
- 6. व्यवसायिक सन्नियम, डॉ सिंह एवं तिवारी, एसबीपीडी पब्लिकेशन्स आगरा, उत्तर प्रदेश

E-Resources:

1. https://e pg inflibnet.ac.in

S.N.	Name	Post	Signature
1.	Dr. Sudhir Sharma	Chairman	28.423
2.	Prof. Rajkumar Acharya	Subject Expert	
3.	Dr. K.K. Agrawal	Subject Expert	
4.	Shri Tikaram Kashyap	Member	
5.	Shri K.S. Pusham	Member	
6.	Shri Jeevan Prabhakar	Member	
7.	Dr. Pooja Panday	Member	Gardy.
8.	Dr. Sharad Kumar Dewangan	Member	SKlewangen 01/08/2023